

Mezzetta Modernizes Procurement with IFS Cloud™

With Arcwide's support, Mezzetta launched a modern procure-to-pay process on IFS Cloud, replacing legacy ERP systems and manual workflows with a scalable, intuitive platform that is ready to grow with the business.

The Business Challenge

Before IFS, Mezzetta was managing operations on a decades-old ERP system and a separate warehouse solution. Production schedules were handwritten, scanned, and emailed. Fixed assets were tracked in Excel. Procurement and accounts payable relied on physical paperwork and manual approvals.

The need for change was clear. Not only were existing tools becoming a business risk, but they also held the company back from gaining the efficiency and agility required to scale. Mezzetta's leadership saw an opportunity to leap ahead, skipping several ERP generations, and chose IFS Cloud to support that transformation.

Arcwide began working with Mezzetta on a multi-phase rollout. Phase 1 focused on procure-to-pay for raw materials, laying a strong foundation for future expansions into order-to-cash and manufacturing.

About Mezzetta

Mezzetta is a fourth-generation, family-owned food manufacturer based in Napa Valley, California. Known for premium olives, peppers, pasta sauces, and spreads, Mezzetta has built its brand on a relentless commitment to quality, flavor, and customer satisfaction. As consumer preferences evolve, Mezzetta continues to expand into Mediterranean-inspired, healthy food products, staying rooted in tradition while embracing innovation.

Product: IFS Cloud

Industry: Food Manufacturing,
Consumer Packaged Goods

Challenge: Replace legacy ERP and manual systems with a modern, scalable solution starting with raw material procurement



Analysis and Insight

Mezzetta's rollout of IFS Cloud is a clear example of strategic focus, strong leadership, and collaborative execution.

- **Focused scope with high impact:** Raw material procurement represents 60 to 70 percent of Mezzetta's overall spend. By targeting this area first, the company was able to improve core business processes while limiting complexity. This also allowed the team to shift critical functions, such as contract management and invoice processing, from paper to digital with immediate benefits.
- **Business-driven digital transformation:** The team approached this not as a technology implementation, but as a business transformation. Mezzetta wanted to avoid recreating legacy processes in a new system. Instead, they embraced IFS best practices and adapted operations where needed. This mindset helped streamline decisions and align teams on the goal.
- **Empowered end users:** Once live, users became self-sufficient quickly. With intuitive navigation and real-time data access, teams could execute tasks, explore reports, and manage approvals without heavy reliance on IT. This improved operational speed and reduced internal bottlenecks.
- **Arcwide partnership:** Arcwide brought the right expertise from day one, guiding requirements, leading testing efforts, and delivering complex integration and data migration work. Experts in finance, quality, and development supported every stage, ensuring Mezzetta's unique needs were met.

Solution

Phase 1 of the implementation brought 50 users into IFS Cloud, covering the entire raw material procurement lifecycle: from requisition and approval to receiving, invoicing, and payment. This narrow scope allowed Mezzetta to capture meaningful business value while minimizing disruption to other parts of the organization.

Arcwide configured advanced features such as approval workflows for high-value purchases, multi-currency management, and contract rate logic. Complex integration mapping was also completed to ensure necessary connections with legacy systems.

IFS was deployed with minimal training required. Users quickly adapted thanks to IFS's intuitive interface, and the system's automation features helped eliminate much of the paper handling that had previously burdened the procurement and AP teams.

Practical Advice

One of the key success factors in this project was the decision to implement in manageable, high-value phases. Starting with procurement allowed Mezzetta to modernize a mission-critical process, build user confidence, and prepare for future rollouts.

The team also emphasized data preparation early on, mapping legacy data and defining foundational elements like parent-child purchase orders and contract rates. These investments paid off in faster adoption and more reliable operations.

Leadership visibility was another critical enabler. From the CEO down, Mezzetta's team was engaged, motivated, and committed to building a modern, scalable foundation for growth.

The Future

With Phase 1 now in hypercare, Mezzetta is already starting Phase 2, bringing order-to-cash functions into IFS Cloud. A third phase focused on demand planning and manufacturing is on the roadmap.

As Mezzetta continues its digital transformation, IFS Cloud will enable new levels of efficiency, agility, and visibility across the business. Arcwide remains a key partner, providing advisory, implementation, and technical support as Mezzetta moves forward.

With the new platform in place, Mezzetta is better positioned to grow, adapt to changing market trends, and deliver on its promise of premium, high-quality foods.

Summary

Mezzetta partnered with Arcwide and IFS to modernize procurement through a focused, phased implementation of IFS Cloud. The result: improved decision-making, streamlined processes, and a scalable platform ready to support future growth across the business.

Benefits achieved with IFS and Arcwide

- End-to-end automation of raw material procurement
- Elimination of manual, paper-based workflows
- Stronger procurement decisions using historical insights and currency tracking
- Reduced reliance on IT and faster process execution
- A flexible platform to support future growth

Value Statement

"Arcwide has been a great partner in understanding the tool all the way back to the RFP; when we asked about anything, the answer was, 'Yeah, the system can do that, let me show you.' From sales all the way through to implementation, consulting, and understanding of the tool's capability is first rate."

Jack Clare, CIO, Mezzetta

Find out more

Further information, e-mail contact@arcwide.com, contact your local Arcwide office or visit our web site, arcwide.com



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